



AW21 - NORTH AMERICA DISCOUNT MODEL

	Helmet Volume (excl. discount)		Discount	Goggle Incentive *	Total Discount	Payment Terms
PO1 Deadline <u>Jan 29</u>	Level 1	> 3.000 \$	3%	4%	7%	NET 60
	Level 2	> 5.000 \$	4%	4%	8%	NET 90
	Level 3	> 12.000 \$	6%	4%	10%	NET 90
	Level 5	> 20.000 \$	8%	4%	12%	NET 90

* Minimum goggle order - \$2000

* Minimum helmet order - \$3000

* Start Ship 9/1/20 (please allow 2 week shipping window)

	Helmet Volume (excl. discount)		Discount	Goggle Incentive*	Total Discount	Payment Terms
PO2 Deadline <u>Mar 5</u>	Level 1	> 3.000 \$	2%	3%	5%	NET 60
	Level 2	> 5.000 \$	3%	3%	6%	NET 90
	Level 4	> 12.000 \$	5%	3%	8%	NET 90
	Level 5	> 20.000 \$	7%	3%	10%	NET 90

* Minimum goggle order - \$2000

* Minimum helmet order - \$3000

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